



**ZIMBABWE EZEKIEL GUTI UNIVERSITY**

**FACULTY OF LAW, BUSINESS INTELLIGENCE AND ECONOMICS**

**DEPARTMENT OF ECONOMICS, MARKETING AND ENTREPRENEURSHIP**

**EXAMINATION PAPER**

**MODULE CODE** : CPS 425  
**MODULE TITLE** : Strategic Procurement  
**SPECIAL REQUIREMENTS** :  
**DURATION** : 3 Hours  
**LEVEL** : 4.2  
**DATE** : 23 SEP 2025

**INSTRUCTIONS TO CANDIDATES:**

1. No cell phones are allowed in the examination venue.
2. Answer any **FOUR (4)** questions.
3. The number of marks for each question or part question is shown in brackets [ ]
4. Use of non-programmable calculators is allowed.
5. Show all your workings in order to gain full marks.
6. Begin each answer on a new page.
7. **DO NOT OPEN THIS PAPER UNTIL THE INVIGILATOR INSTRUCTS YOU.**

### QUESTION ONE

Using organisation of your own choice, clearly articulate the contents of sustainable procurement policy. [25 marks]

### QUESTION TWO

Supplier selection and procurement strategy are crucial for business to acquire goods and services effectively. Justify this statement. [25 marks]

### QUESTION THREE

Using organisation of your own choice, discuss the key elements of strategic procurement planning. [25 marks]

### QUESTION FOUR

The main goal of procurement strategy is to deliver business value and competitive advantage for the company. Using organisation of your own choice, discuss the steps for developing a viable procurement strategy. [25 marks]

### QUESTION FIVE

Rumelt identifies **four** principles that can be applied to strategic evaluation. With the aid of relevant examples, discuss in detail each of these principles. [25 marks]

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