



ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF LAW, BUSINESS INTELLIGENCE AND ECONOMICS

DEPARTMENT OF ECONOMICS, MARKETING AND ENTREPRENEURSHIP

EXAMINATION PAPER

MODULE CODE : CPS111
MODULE TITLE : Principles of Procurement
SPECIAL REQUIREMENTS : 09 JUN 2025

DURATION : 3 Hours
LEVEL : 1.1
DATE :

INSTRUCTIONS TO CANDIDATES:

1. No cell phones are allowed in the examination venue.
2. Answer any **FOUR (4)** questions.
3. The number of marks for each question or part question is shown in brackets []
4. Begin each answer on a new page.
5. **DO NOT OPEN THIS PAPER UNTIL THE INVIGILATOR INSTRUCTS YOU.**

QUESTION ONE

Discuss the key principles of procurement and how they contribute to organizational success.

QUESTION TWO

Examine the impact of effective contract management on procurement performance

QUESTION THREE

Critically evaluate the implications of the "Principal-Agent Problem" on procurement decision-making, using examples from at least three different industries.

QUESTION FOUR

Evaluate the importance of sustainable procurement practices and their implications for corporate social responsibility

QUESTION FIVE

Analyze the role of Category Management in procurement, using examples from at least three different industries.