



ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF LAW, BUSINESS INTELLIGENCE AND ECONOMICS

DEPARTMENT OF ECONOMICS, MARKETING AND ENTREPRENEURSHIP

EXAMINATION PAPER

COURSE CODE : CPS 111

COURSE TITLE : Principles of Procurement

SPECIAL REQUIREMENTS : NO SPECIAL REQUIREMENTS

DURATION : 3 Hours

LEVEL : 1:1

DATE : 14 FEB 2024

INSTRUCTIONS TO CANDIDATES:

1. No cell phones are allowed in the examination venue.
2. **ANY FOUR (4)** questions.
3. Begin each question on a new page.
4. The number of marks for each question or part question is shown in brackets []
5. Use of practical examples where necessary is encouraged

QUESTION ONE

Discuss five reasons sustainable procurement has become a critical issue in the 21st century.

[25 Marks]

QUESTION TWO

The reaction of many companies has been „outsource and forget“ when instead it should be “outsource and manage”. Discuss the assertion by examining any five key performance indicators that has to be managed in outsourcing for effective service delivery. **[25 Marks]**

QUESTION THREE

Giving a sample document, explain five key requirements of an invitation to tender document.

[25 Marks]

QUESTION FOUR

Explain any five ethical behaviours expected of a procurement professional.

[25 Marks]

QUESTION FIVE

Explain any 5 external organisational reasons for the shift in importance and recognition of procurement.

[25 Marks]

THE END