



ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF LAW, BUSINESS INTELLIGENCE AND ECONOMICS

DEPARTMENT OF ECONOMICS, MARKETING AND ENTREPRENEURSHIP

EXAMINATION PAPER

COURSE CODE : CPS 222/CPS407  
COURSE TITLE : PUBLIC PROCUREMENT  
SPECIAL REQUIREMENTS : NO SPECIAL REQUIREMENTS  
DURATION : 3 HOURS  
LEVEL : 2.2/4.2      14 APR 2023  
DATE :

**INSTRUCTIONS TO CANDIDATES:**

1. No cell phones are allowed in the examination venue.
2. The paper comprises of **Section A** and **Section B**
3. Answer a total of **FOUR (4)** questions including **Section A (Question 1)** a **COMPULSORY** mini-case study question.
4. Begin each question on a new page.
5. The number of marks for each question or part question is shown in brackets [ ]

## SECTION A (COMPULSORY)

### CASE STUDY

**Read the following case and answer the questions that follow.**

On the 10<sup>th</sup> May 2022 a Public Entity named Zimbabwe Parky Public Company flighted a tender for security services, which had an overwhelming response of 20 bids. After completing an evaluation process, it was unanimously agreed to offer the contract to the successful winning bidder based on the lowest competitive bid of \$30 000 per month. The scope of work was that Grip Security Services was expected to provide a 24-hour guard off the company premises to its residential houses around town then it was also expected to offer a 24 hour guard with dogs at the company premises. However the security provider was supposed to start the contract immediately on the 1<sup>st</sup> June 2022 by providing the services for 24 hour guard with dogs around the company premises and then to start the service for off the company premises a month later on the 1<sup>st</sup> July 2022. This was because its contract with the previous contractor had expired on the 31<sup>st</sup> of May 2022 for the services at the company premises and the other contract was to expire by the end of June. Upon communicated with this development Grip Security Services proposed that they could not start partially the contract on the 01.06.22 since there was another company partly servicing the same contract to the end of June 2019. For avoidance of conflict in the contract they suggested to start the contract in full (Guard services and dog services) at once by the 1<sup>st</sup> of July 2022.

After this response by Grip Security Services, Zimbabwe Parky Public Company felt that the service provider had no capacity to carry out the intended services as per their request and decided to extend the contract with previous security company up to the end of June 2022. The adjudication committee then decided to carry out a spot check at the company premises on all bidders who had participated in the bidding process to check on their capacity to fulfill the requirements of the contract. The adjudication team successfully completed the visits and reported that Grip Security Services had no capacity to carry out the contract since it had no Dog kennels, Guard Control Room and no proof to offer ready ancillary services such as a security equipment or protective clothing. Consequently the evaluation committee approved the award of the contract to Black Security Company to start its services by 1<sup>st</sup> July 2022. On the 26<sup>th</sup> of June 2022 Grip Security Services approached Zimbabwe Parky Public Company asking to be shown where they could set up their dog kennels so that they could start their contract on the 1<sup>st</sup> July 2022 as per their proposal

Grip Security Services was advised that the contract was awarded to another company since they had not shown on the expected date of the 1<sup>st</sup> of June 2022 and based on their proposal to start on the 1<sup>st</sup> July 2022, Zimbabwe Parky Public Company found it prudent to negotiate for an extension of the contract with the previous contractor in order to avoid inconveniences while

engaging Black Security Company as the appropriate service provider to start on the 1<sup>st</sup> of July 2022. Incensed by this decision, Grip Security Services summoned its lawyers to compel Zimbabwe Parky Public Company to honor its contract or else it would face the consequences of the breach of contract.

- a. Identify the source of conflict between Zimbabwe Parky Public Company and Grip Security Service and how it could have been avoided? **(10 marks)**
- b. As Procurement specialists discuss four ways in which Bids are evaluated. **(10 marks)**
- c. Explain RFP **(5 marks)**

## **SECTION B (ANSWER ANY THREE QUESTIONS FROM THIS SECTION)**

### **QUESTION TWO**

You have been invited to a public Procurement workshop to give a presentation on the roles and responsibilities of a Procurement Practitioner and the Evaluation Committee according to the new Procurement Regulations by the Procurement Regulatory Authority of Zimbabwe (PRAZ). Explain in detail the roles and responsibilities of a Procurement Practitioner and Evaluation Committee to the target group so that they are well informed. **(25 Marks)**

### **QUESTION THREE**

Explain the following terms as they are used in PPDPA ACAP 22:23.

- a. Procurement Preparation **(5 Marks)**
- b. Expression of Interest **(5 Marks)**
- c. Standard bid document **(5 Marks)**
- d. Conflict of interest **(5 Marks)**
- e. PRAZ **(5 Marks)**

### **QUESTION FOUR**

“Procurement methods and techniques have been adapted to the Public Procurement for use by Procurement Entities and Practitioners”. Evaluate the methods and techniques giving practical examples where they are applicable. **(25 Marks)**

**QUESTION FIVE**

Critically analyze the functions of PRAZ for the benefit of Public Procurement in Zimbabwe. (25 Marks)

**THE END**

15 / 46 AM