



ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF BUSINESS, ECONOMICS AND ACCOUNTING

DEPARTMENT OF BUSINESS ADMINISTRATION AND MANAGEMENT

EXAMINATION PAPER

COURSE CODE : CPS 111
COURSE TITLE : PRINCIPLES OF PROCUREMENT
SPECIAL REQUIREMENTS : NONE
DURATION : 3 Hours
LEVEL : 1.1 **05 JUL 2022**
DATE :

INSTRUCTIONS TO CANDIDATES:

1. No cell phones are allowed in the examination venue.
2. Answer any **FOUR (4)** questions.
3. Begin each question on a new page.
4. The number of marks for each question or part question is shown in brackets []

QUESTION ONE

Explain in detail the activities required prior to paying a supplier invoice for goods.
[25 Marks]

QUESTION TWO

Procurement often lacks a strategic focus hence viewed as an administrative function. Discuss.
[25 Marks]

QUESTION THREE

a) Write brief notes on the following perspectives on purchasing:

i. Purchasing as a relationship [5 Marks]

ii. Purchasing as a function [5 Marks]

b) Van Weele (2002) provides a useful model in which he portrays purchasing as having four distinctly different dimensions and categorises the various responsibilities accordingly.

What do you understand by the following three of the four dimensions of the purchasing function?

a) The commercial dimension [5 Marks]

b) The technical dimension [5 Marks]

c) The logistical dimension [5 Marks]

QUESTION FOUR

Discuss the factors that are considered by purchasing organization before assisting in long-term supplier development.
[25 Marks]

QUESTION FIVE

Evaluate the purchasing objectives giving examples.
[25 Marks]

END