



ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF BUSINESS, ECONOMICS AND ACCOUNTING

DEPARTMENT OF BUSINESS ADMINISTRATION AND MANAGEMENT

EXAMINATION PAPER

COURSE CODE : CPS 111, 112
COURSE TITLE : PRINCIPLES OF PROCUREMENT
SPECIAL REQUIREMENTS : NO SPECIAL REQUIREMENTS
DURATION : 3 Hours
LEVEL : 1.1
DATE : 05 FEB 2022

INSTRUCTIONS TO CANDIDATES:

1. No cell phones are allowed in the examination venue.
2. Answer **QUESTION ONE AND ANY THREE (3)** questions.
3. Begin each question on a new page.
4. The number of marks for each question or part question is shown in brackets []
5. Use of practical examples where necessary is encouraged

Question 1

Discuss the benefits of centralising all purchasing activities as compared to decentralised structure. **(25 Marks)**

Question 2

a) Outline FIVE differences between purchasing goods and purchasing services. **(10 Marks)**

(b) Explain any THREE of the '5 rights of procurement' including how each might be achieved. **(15 Marks)**

Question 3

Outline the purchasing cycle and clearly explain each stage of the purchasing cycle.

(25 Marks)

Question 4

Justify the importance of having a purchasing department in any organisation of your choice in Zimbabwe. **(25 Marks)**

Question 5

Discuss unethical practices in procurement and potential remedies. **(25 Marks)**