

ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF BUSINESS, ECONOMICS AND ACCOUNTING

DEPARTMENT OF BUSINESS ADMINISTRATION AND MANAGEMENT

EXAMINATION PAPER

COURSE CODE : CBM121  
COURSE TITLE : PRINCIPLES OF MANAGEMENT  
SPECIAL REQUIREMENTS : NONE  
DURATION : 3 Hours  
LEVEL : 1.2  
DATE : 16 FEB 2022

**INSTRUCTIONS TO CANDIDATES:**

1. No cell phones are allowed in the examination venue.
2. Answer ANY **FOUR (4)** questions.
3. Begin each question on a new page.
4. The number of marks for each question or part question is shown in brackets [ ]

### QUESTION 1

- a) Explain the six major purposes of controls in an organization. (12 marks)
- b) Discuss the main aspects of the control process (13 marks)

### QUESTION 2

- a) Give an account of the factors that influence the choice of organizational design. (10 marks)
- b) Discuss the leadership traits as provided by the trait model. (15 marks)

### QUESTION 3

Discuss the training and development aspect of staffing in an organization. (25 marks)

### QUESTION 4

The organizing function of managers depends on the mastery of several important concepts. Discuss these important concepts. (25 marks)

### QUESTION 5

Critically analyse the different leadership styles that managers employ in leading people in organisations. (25 marks)