



ZIMBABWE EZEKIEL GUTI UNIVERSITY

FACULTY OF BUSINESS, ECONOMICS AND ACCOUNTING

DEPARTMENT OF ECONOMICS AND BUSINESS SCIENCES

EXAMINATION PAPER

COURSE CODE : CPS 203
COURSE TITLE : SUPPLY CHAIN RELATIONSHIPS
SPECIAL REQUIREMENTS : NO SPECIAL REQUIREMENTS
DURATION : 3 Hours
LEVEL
DATE

ZIMBABWE EZEKIEL GUTI UNIVERSITY
EXAMINATIONS OFFICE
2.2
1 AUG 2021
1901 BARRASSIE RD. BINDURA
P. O. BOX 350 BINDURA
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INSTRUCTIONS TO CANDIDATES:

1. No cell phones are allowed in the examination venue.
2. Answer any **FOUR (4)** questions.
3. Begin each question on a new page.
4. The number of marks for each question or part question is shown in brackets []
5. Use of practical examples where necessary is encouraged

Question 1

‘A buyer/supplier relationship is the life blood of supply chain’. Motivate. **(25 Marks)**

Question 2

Evaluate the benefits of partnership relationships to both buyer and supplier. **(25 Marks)**

Question 3

Discuss the main features of competitive relationships. **(25 Marks)**

Question 4

Explain the following terms;

- a) Supplier development **(5 Marks)**
- b) Supplier appraisal **(5 Marks)**
- c) Supply base **(5 Marks)**
- d) Co-destiny **(5 Marks)**
- e) Just In Time **(5 Marks)**

Question 5

Explain the major benefits of collaborative relationships to the supplier. **(25 Marks)**

END